

**U.S. Army Medical Command, Health Care Acquisition Activity**

**FY2012**

**PERFORMANCE AGAINST SMALL BUSINESS GOALS**

**AS OF October 4, 2012**

**Actuals**

| OFFICE       | SB               | SDB              | WOSB             | SDVOSB           | HUB             | Score       | Grade      |
|--------------|------------------|------------------|------------------|------------------|-----------------|-------------|------------|
| <b>CHCC</b>  | 69.62%           | 42.65%           | 19.24%           | 9.92%            | 2.29%           | <b>3.86</b> | <b>A</b>   |
| W81K04       | \$119,232,342.51 | \$73,045,121.07  | \$32,956,920.16  | \$16,981,292.00  | \$3,921,052.85  |             |            |
| Score        | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>B</b>        |             |            |
| <b>ERCO</b>  | N/A              | N/A              | N/A              | N/A              | N/A             | <b>0.00</b> | <b>N/A</b> |
| W9114F       | \$0.00           | \$0.00           | \$0.00           | \$0.00           | \$0.00          |             |            |
| Score        | <b>N/A</b>       | <b>N/A</b>       | <b>N/A</b>       | <b>N/A</b>       | <b>N/A</b>      |             |            |
| <b>SRCO</b>  | 52.46%           | 33.70%           | 12.38%           | 12.51%           | 3.48%           | <b>3.29</b> | <b>B+</b>  |
| W81K00       | \$221,711,849.90 | \$141,943,845.51 | \$48,785,700.01  | \$65,079,147.96  | \$15,080,755.97 |             |            |
| W91YTV       | \$59,969,554.17  | \$39,002,819.66  | \$17,687,663.17  | \$2,070,428.76   | \$3,588,536.15  |             |            |
| Score        | <b>B</b>         | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>C</b>        |             |            |
| <b>NRCO</b>  | 65.25%           | 46.05%           | 12.27%           | 7.56%            | 13.53%          | <b>3.57</b> | <b>A-</b>  |
| W91YTZ       | \$194,178,917.83 | \$137,040,783.26 | \$36,512,073.46  | \$22,512,882.42  | \$40,253,679.81 |             |            |
| Score        | <b>A</b>         | <b>A</b>         | <b>B</b>         | <b>C</b>         | <b>A</b>        |             |            |
| <b>PRCO</b>  | 65.73%           | 31.81%           | 27.85%           | 2.25%            | 14.31%          | <b>3.86</b> | <b>A</b>   |
| W81K02       | \$45,521,627.93  | \$22,030,720.92  | \$19,285,159.23  | \$1,559,961.46   | \$9,906,850.69  |             |            |
| Score        | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>B</b>         | <b>A</b>        |             |            |
| <b>WRCO</b>  | 46.99%           | 22.99%           | 11.54%           | 3.82%            | 3.01%           | <b>3.14</b> | <b>B</b>   |
| W91YUO       | \$98,080,693.92  | \$47,988,858.82  | \$24,092,821.40  | \$7,979,636.53   | \$6,290,720.10  |             |            |
| Score        | <b>B</b>         | <b>A</b>         | <b>A</b>         | <b>C</b>         | <b>B</b>        |             |            |
| <b>HCAA*</b> | 57.54%           | 35.91%           | 13.97%           | 9.05%            | 6.16%           | <b>4.00</b> | <b>A</b>   |
|              | \$738,630,360.18 | \$461,052,149.24 | \$179,320,337.43 | \$116,183,349.13 | \$79,041,595.57 |             |            |
| Score        | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>A</b>         | <b>A</b>        |             |            |

Weight                    9                    3                    3                    3                    3

|                |                                    |  |          |                               |
|----------------|------------------------------------|--|----------|-------------------------------|
| <b>Legend:</b> | <i>Achieved or exceeded target</i> | Percentages shown in Table are actual percent achieved based on Dollars Awarded. | <b>A</b> | 90-100% of Target             |
|                | <i>Less than Target</i>            |  | <b>B</b> | 50-89.99% of Target           |
|                | <i>Negative or None Reported</i>   |  | <b>C</b> | 25-49.99% of Target           |
|                | <i>No Base Dollars Awarded</i>     |  | <b>D</b> | 0-24.99% of Target            |
|                |                                    |  | <b>F</b> | <i>Less than 0% of Target</i> |
|                |                                    | Letter Grades are based on the DOD Strategic Management System                   |          |                               |

**Targets**

| OFFICE      | SB            | SDB           | WOSB          | SDVOSB       | HUB          |
|-------------|---------------|---------------|---------------|--------------|--------------|
| <b>CHCC</b> | 55.93%        | 29.76%        | 16.50%        | 7.65%        | 3.68%        |
| <b>ERCO</b> | 28.69%        | 15.70%        | 5.25%         | 3.00%        | 3.00%        |
| <b>SRCO</b> | 58.47%        | 30.00%        | 11.66%        | 3.82%        | 7.35%        |
| <b>NRCO</b> | 63.55%        | 41.22%        | 16.15%        | 15.19%       | 5.04%        |
| <b>PRCO</b> | 55.80%        | 31.59%        | 18.51%        | 3.09%        | 3.99%        |
| <b>WRCO</b> | 54.11%        | 21.47%        | 8.80%         | 7.80%        | 4.86%        |
| <b>HCAA</b> | <b>57.37%</b> | <b>32.00%</b> | <b>13.00%</b> | <b>4.30%</b> | <b>6.00%</b> |

Statutory                    23.00%                    3.00%                    3.00%

Data Source: Federal Procurement Data System - Next Generation